

#### **BRIARCLIFF MANOR UFSD**

Budget Overview
Operations & Maintenance



## OPERATIONS & MAINTENANCE - STAFFING

- 1 Facility Director
- 1 Assistant Facility Director
- 2 Maintenance Mechanics
- 8 Daytime Custodial Workers/ Groundskeepers
- 6 Evening Custodians & Cleaners



## OPERATIONS & MAINTENANCE- EQUIPMENT

- Replacement Pickup Truck with plow
- Wet/Dry Vacuums & Fans
- 3-5 Cafeteria Tables
- Classroom Furniture Replacement

# OPERATIONS & MAINTENANCEPROFESSIONAL FEES & CONTRACTUAL FEES

- Cleaning Service
- Pest Control Services
- Fire & Security Alarm Monitoring
- Field Core Aeration & Fertilization
- Inspections (Oil tanks, fire extinguishers, kilns, emergency lighting, lifts, bleachers, boilers etc.)
- Building Automation Systems- Remote Monitoring

#### **OPERATIONS & MAINTENANCE-**

## DISTRICTWIDE IMPROVEMENTS REPAIRS & MAINTENANCE

- Electric Repairs- \$25,000
- Roof Repairs- \$37,000
- Plumbing Repairs- \$25,000
- Building Automation Controls Repairs-\$30,000
- HVAC Mechanical Preventative Maintenance & Repairs -\$183,932 & \$30,000
- Concrete Repairs- \$20,000
- Equipment Repairs
- Architectural & Engineering Fees for Facilities Planning
- Building Improvements- BCS Items within the Facilities Study (Examples: Classroom Door Replacements, Hot water tank replacement, Leaking windows, and Repainting beams)



## OPERATIONS & MAINTENANCE - SUPPLIES

 All Custodial and Maintenance Supplies required for the operation & maintenance of three buildings, approximately 364,350 square feet, and roughly 51.5 acres of property.



#### Operations & Maintenance

CRESCAMET LUCCHINX	Actual 2018-19	Budget 2019-20	Proposed 2020-21	Budgetary Change
Salaries(16 FTE)	\$1,144,516	\$1,223,900	\$1,257,673	\$33,773
Substitutes & Overtime	\$138,837	\$109,000	\$110,900	\$1,900
Equipment	\$247,489	\$95,000	\$238,000	\$143,000
Professional Fees- Cleaning Service	\$289,819	\$314,000	\$301,529	(\$12,471)
Districtwide Improvements	\$328,263	\$320,000	\$392,700	\$72,700
Equipment Repair	\$64,800	\$80,000	\$100,800	\$20,800
Upkeep of Grounds	\$78,478	\$92,000	\$137,160	\$45,160



#### Operations & Maintenance

AROCAMET LUCHUR X	Actual 2018-19	Budget 2019-20	Proposed 2020-21	Budgetary Change
Contractual Exp. & Service Inspections -	\$190,582	\$287,300	\$223,439	(\$63,861)
Preventative Maint. HVAC Service Utilities- Fuel Oil, Natural Gas,	\$183,932	\$184,000	\$187,700	\$3,700
Electricity, and Water BOCES- ( Health & Safety	\$773,011	\$845,000	\$869,100	\$24,100
Inspections/Testing, & Trainings)	\$38,786	\$40,000	\$48,000	\$8,000
Supplies (Janitorial & Misc. Supplies)	\$150,327	\$173,000	\$189,350	\$16,350
Total Change	\$3,628,840	\$3,763,200	\$4,056,351	\$293,151

#### **Transportation Overview**



#### **CONTRACTED SERVICES**

- 13 In District Routes to each campus twice a day.
- 16 Out of District Routes (Private & Special Education) transporting students to 33 different schools.
- BOCES runs to Tech Program (3 sessions daily)
- Athletic Trips
- Field Trips

#### Transportation 2020-21 Budget

	Actual	Budget	Proposed	Budgetary
	2018-19	2019-20	2020-21	Change
Salaries	\$39,930	\$41,000	\$41,715	\$715
Contractual & Bus Routing				
Software	\$3,150	\$6,600	\$6,720	\$120
FIELD TRIPS	\$41,716	\$51,000	\$52,020	\$1,020
MUSIC NYSSMA Transportation	\$9,757	\$13,000	\$13,000	\$0
CONTRACT in DISTRICT	\$1,085,285	\$1,132,000	\$1,154,640	\$22,640
CONTRACT Private	\$949,655	\$963,000	\$982,260	\$19,260
ATHLETIC Post Season	\$13,320	\$11,000	\$11,000	\$0
SUMMER Transportation	\$6,241	\$7,000	\$7,200	\$200
ATHLETIC Transportation Regular	4450 606 45	4470.000	4470 400	40.400
Season	\$159,626.15	\$170,000	\$173,400	\$3,400
Total Change	\$2,308,680	\$2,394,600	\$2,441,955	\$47,355

#### 2020-21 BUDGET



**Budget Discussions** 

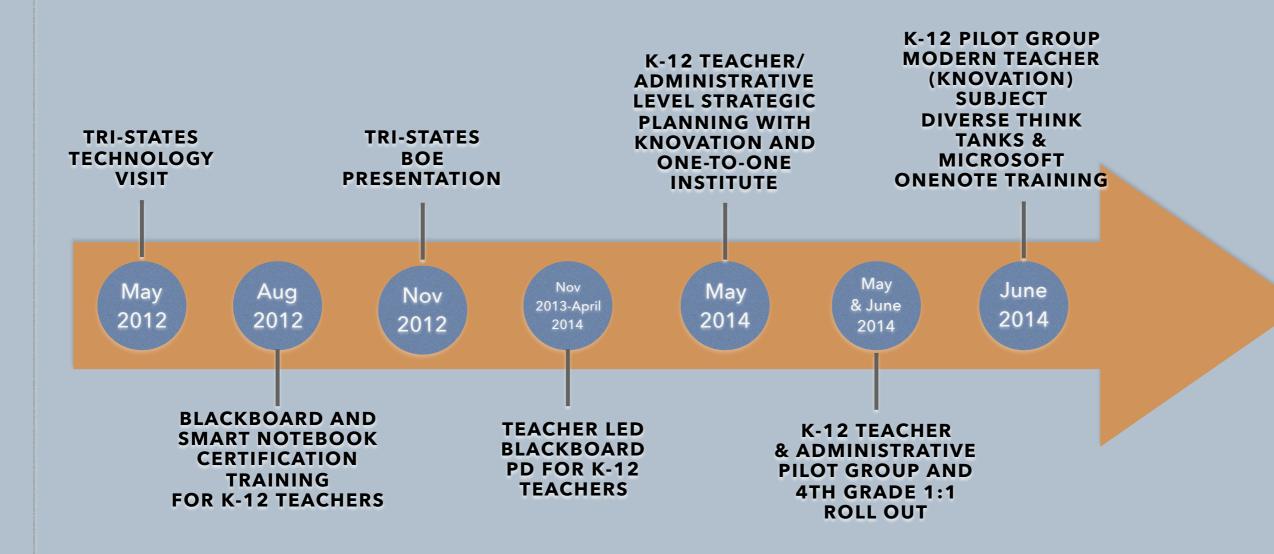


#### TECHNOLOGY 2020-21

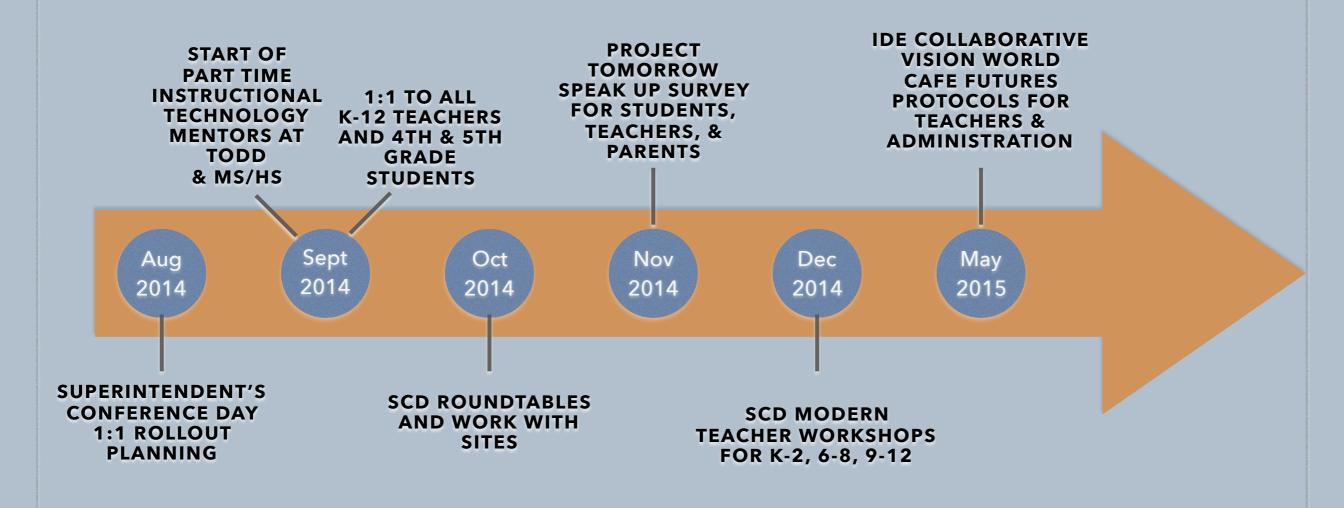
BUDGET PROPOSAL

Erica Beasley
Director of Technology
February 6, 2020

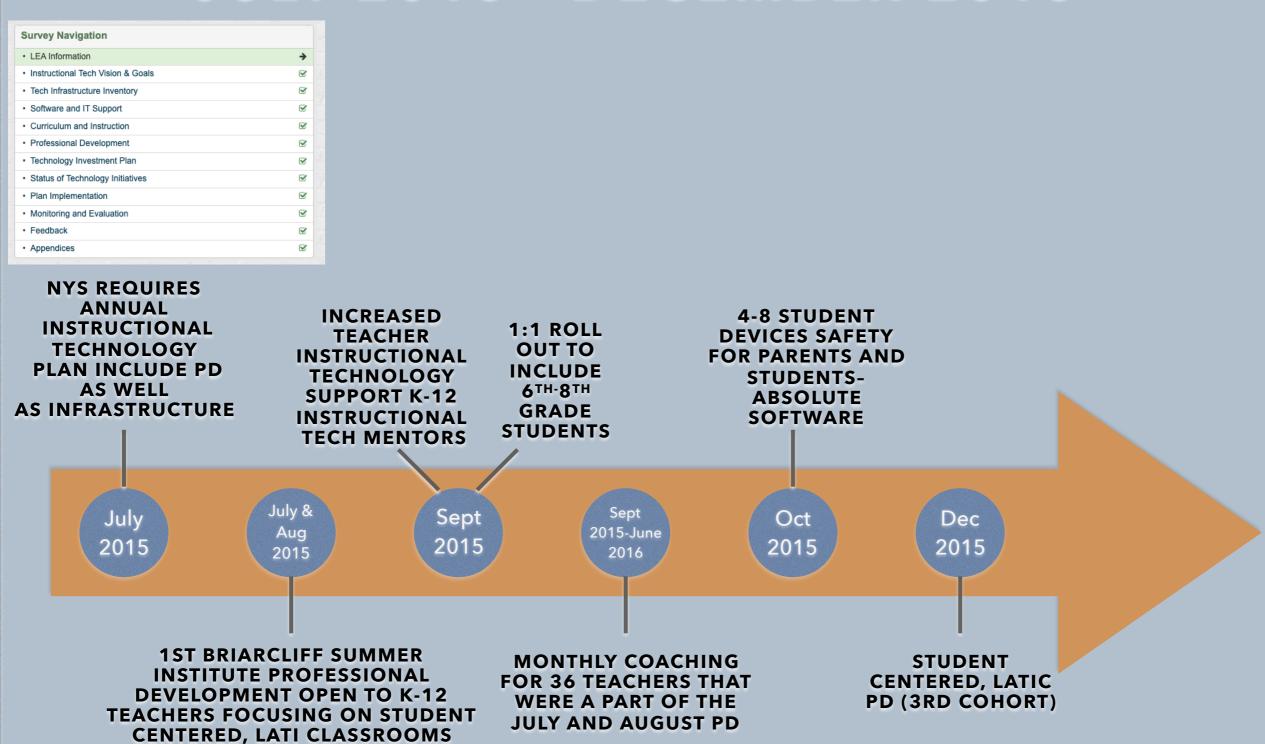
### BRIARCLIFF TECHNOLOGY EVOLUTION MAY 2012 - JUNE 2014



### BRIARCLIFF TECHNOLOGY EVOLUTION AUGUST 2014 - MAY 2015

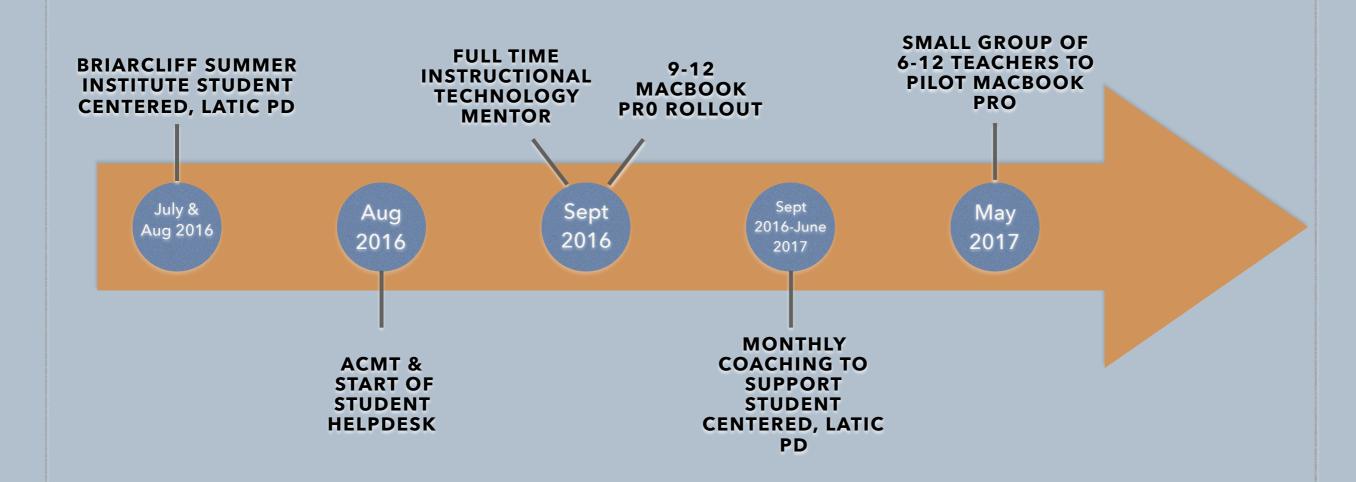


## BRIARCLIFF TECHNOLOGY EVOLUTION JULY 2015 - DECEMBER 2015

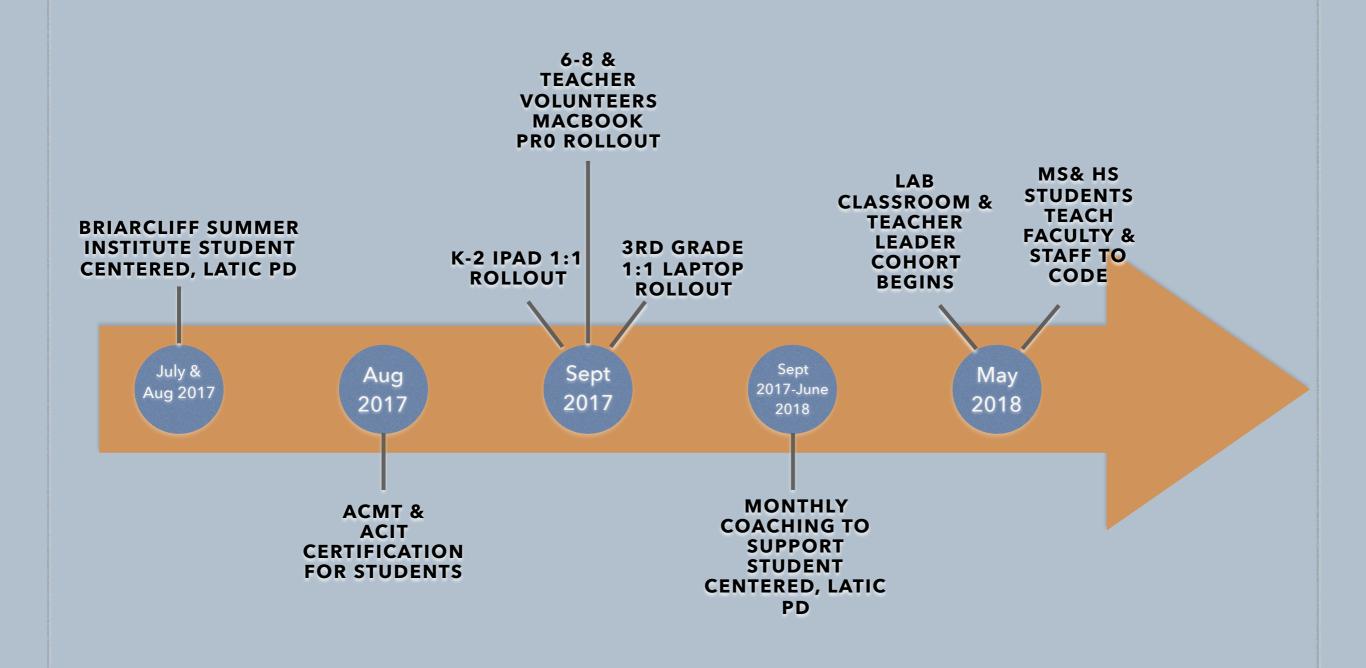


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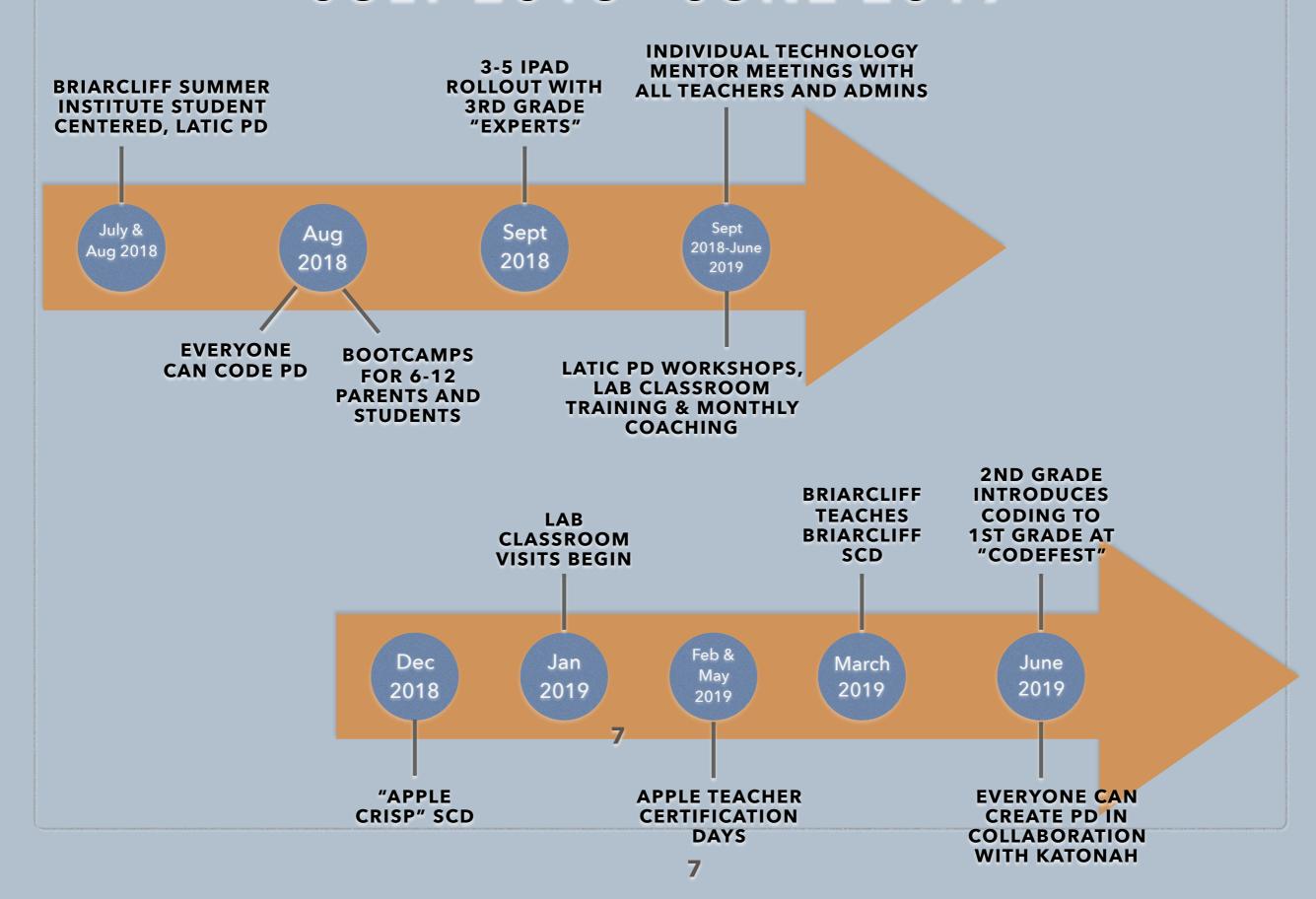
### BRIARCLIFF TECHNOLOGY EVOLUTION JULY 2016 - MAY 2017



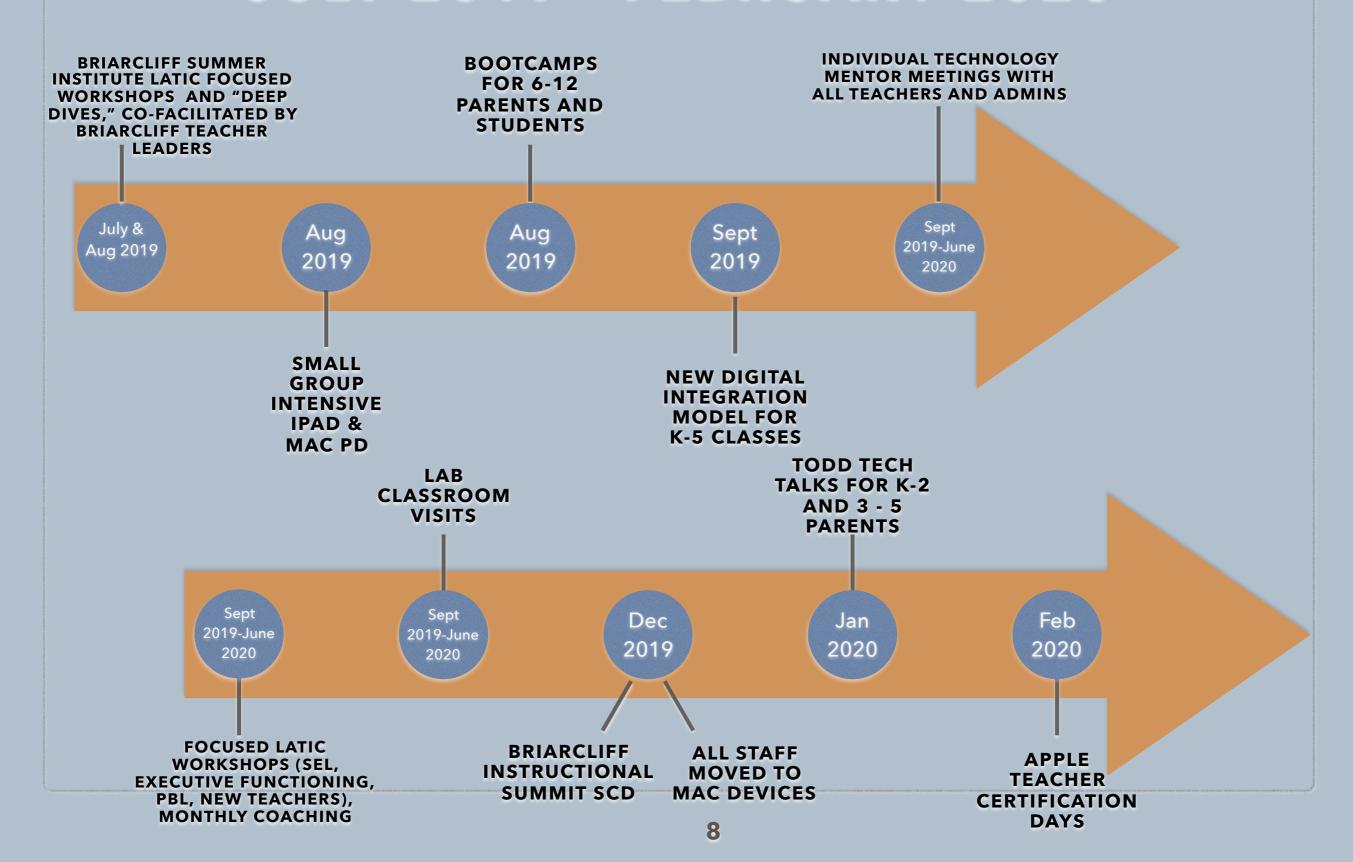
### BRIARCLIFF TECHNOLOGY EVOLUTION JULY 2017 - MAY 2018



## BRIARCLIFF TECHNOLOGY EVOLUTION JULY 2018 - JUNE 2019



## BRIARCLIFF TECHNOLOGY EVOLUTION JULY 2019 - FEBRUARY 2020



#### **TECHNOLOGY STAFF**

- 1 Technology Director
- 2 Network Specialists
- 2 Technical Specialists
- 1 Database Specialist
- 1 Entry Level Technician \*
- = 7 Total Technology Staff



#### 2019-20 PROGRAM HIGHLIGHTS

- STAT Desk relocated to BHS Library Media Center.
- Staffed to support students, families, teachers, and staff.
- K-12 One-to-One Program is now just another tool in our toolkit.
- December 12, 2019 was our Briarcliff Instructional Summit co-hosted by Apple and supported by PNWBoces.
- K-12 Teacher Individual Tech Goal two meetings per teacher.
- 100% CBT Testing.
- PNW BOCES Approved for Model Schools COSER. Forward-thinking and more efficient professional development.

#### 2019-20 HIGHLIGHTS

Apple Certified Teacher's 53 Faculty & Staff 19 Teachers are in progress

Application window for Apple Distinguished School application 2022. 75% or more of Educators must be an Apple Teacher to apply.

#### **Other Certifications:**

BrainPOP Certified Educators - 1 Nearpod Certified Educator - 2 and 5 signed up this year Seesaw Ambassador - 2 signed up this year Discovery Education DEN Ambassadors- 16

#### 2019-20 EQUIPMENT PURCHASES

- District-wide switches and firewall with current threat protection.
- Battery Backup's (UPS's) for Server Closets
- Wireless access points and controllers.
- TV's, iPads and AppleTV's to replace end-of-life SmartBoards. \*
- New mobile Briarcliff TV Station. \*



<sup>\*</sup> In the progress

#### Long-Term Planning - Technology 6-Year Infrastructure and Device Replacement Cycle

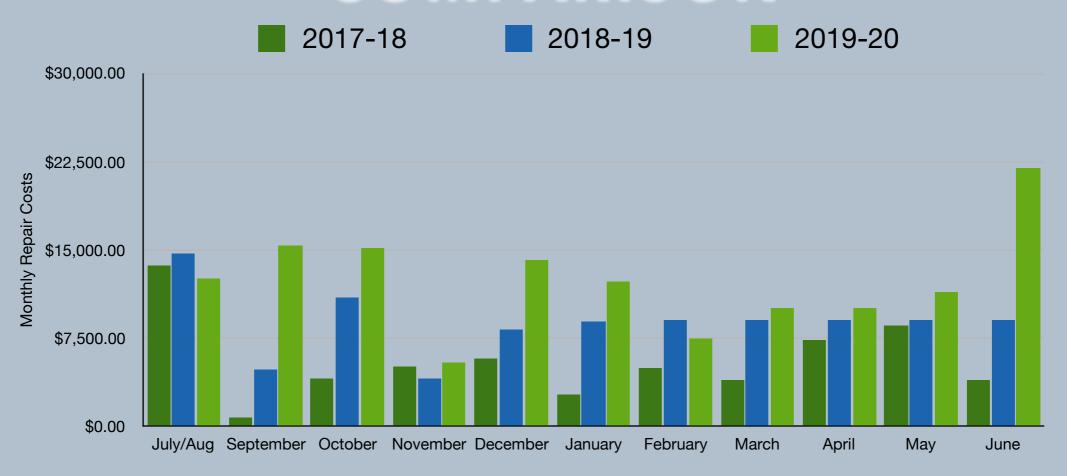
DESCRIPTION	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
LHRIC (1.3M)	\$200,704.41	\$267,605.88	\$267,605.88	\$267,605.88	\$267,605.88	\$66,901.47								
LHRIC 2 (265K)		\$33,452.96	\$50,179.44	\$50,179.44	\$50,179.44	\$50,179.44	\$16,726.48							
LHRIC 3 (850K)			\$143,225.22	\$175,401.55	\$175,401.55	\$175,401.55	\$175,401.55	\$26,339.31						
LHRIC 4 (750K)				\$72,736.56	\$96,982.08	\$96,982.08	\$96,982.08	\$96,982.08	\$24,245.52					
LHRIC 5 (780K 48mo)					\$136,515.96	\$136,515.96	\$136,515.96	\$136,515.96	\$136,515.96					
LHRIC 6 (875K) 3.5% 48mo						\$157,122.00	\$209,496.00	\$209,496.00	\$209,496.00	\$52,374.00				
Debt Service (280K) 2.99% 60mo							\$59,266.34	\$59,266.34	\$59,266.34	\$59,266.34	\$59,266.34			
Debt Service (820K) (3.95%)								\$161,400.31	\$161,400.31	\$161,400.31	\$161,400.31	\$161,400.31		
Debt Service 3									\$99,075.87					
Equipment Replacement										\$416,959.35				
Equipment Replacement											\$469,333.35			
Equipment Replacement												\$528,599.69		
Equipment Replacement													\$690,000.00	
Equipment Replacement														\$690,000.00
Total	\$200,704	\$301,059	\$461,011	\$565,923	\$726,685	\$683,103	\$694,388	\$690,000	\$690,000	\$690,000	\$690,000	\$690,000	\$690,000	\$690,000

#### 2020-21 EQUIPMENT PURCHASES

- 4 Post Racks for Server Closets (Quantity 8)
- Replace 25 End-of-Life SmartBoards with TV's
- iPads Pros for Teachers receiving TV's
- AppleTV's for Replacement SmartBoard TV's
- iPad Charging Carts for 4th grade
- Machine for iPad Repairs



## APPLE REPAIRS YEAR-YEAR COMPARISON



	July/Aug	September	October	November	December	January	February	March	April	May	June	Annual Total
2017-18	\$13,689.80	\$820.02	\$4,094.96	\$5,143.22	\$5,728.09	\$2,680.00	\$4,920.74	\$3,955.15	\$7,377.09	\$8,578.74	\$4,004.11	\$60,991.92
2018-19	\$14,660.65	\$4,869.65	\$10,958.48	\$4,082.76	\$8,204.74	\$8,885.40	\$7,470.45	\$10,023.70	\$10,080.77	\$11,440.96	\$22,011.13	\$112,688.69
2019-20	\$12,553.67	\$15,358.48	\$15,156.15	\$5,410.21	\$14,189.66	\$12,314.05	\$7,470.45	\$10,023.70	\$10,080.77	\$11,440.96	\$22,011.13	\$136,009.23
Difference +/- 2018-19 to 2019-20	-\$2,106.98	\$10,488.83	\$4,197.67	\$1,327.45	\$5,984.92	\$3,428.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23,320.54

#### **EVERY STUDENT SUCCEEDS ACT**

What is the Every Student Succeeds Act (ESSA) - Allocation of the expenses to each school building. Below are the estimated enrollment numbers used for license count for budget calculations. Please use these enrollment numbers as unofficial estimates.

Grade	Student	Prior Yr +/-
K	80	1
1	79	-8
2	87	15
3	72	-21
4	93	-5
5	98	15
6	83	2
7	81	-33
8	114	-10
9	124	-9
10	133	-13
11	146	6
12	140	2
Total	1329	-58

Grade	Student Enrollment	Prior Yr +/-
K-2	246	-6
3-5	263	-1
K-5	509	-7
6-8	278	-41
9-12	543	-14

Staffing Count for License Estimates 350



#### TECHNOLOGY BUDGET PROPOSAL

Account	Expensed 2018-19	Budget 2019-20	Proposed 2020-21	Difference +/-
1680.15 (Salaries)	\$634,625	\$687,200	\$295,107	-\$392,093
2630.15 (Salaries)	\$0	\$0	\$405,837	\$405,837
2630.200 (Equipment)	\$59,183	\$5,000	\$125,000	\$120,000
2630.400 (Contractual - non-aidable)	\$103,027	\$188,227	\$253,552	\$65,326
2630.450 (Supplies/ Materials for Repairs & Peripherals)	\$159,866	\$165,000	\$250,000	\$85,000
2630.460 (State Aided Software)	\$180,727	\$118,920	\$139,938	\$21,018
2630.490 (BOCES w/o IPA)	\$731,393	\$671,045	\$666,199	-\$4,846
2630.490 IPAs + Processing Fees	\$590,042	\$485,760	\$384,337	-\$101,423
Debt Service - Technology	\$59,266	\$220,700	\$222,801	\$2,101
Total	\$2,518,130	\$2,541,851	\$2,742,772	\$200,921



#### Questions?



## AUTHORIZED APPLE SERVICE PROVIDER (AASP) - GSX

#### **Benefits**

- Students are not without their devices for long periods of time. If the device is still usable and safe, the student can continue to use it until the part comes in.
- Overnight shipping of parts \$6.95 including packing material.
- Labor/Onsite reimbursement for warranty repairs.
- After certification our students can repair.
- Opportunity for warrantee repairs.





#### **AUTHORIZED APPLE SERVICE**

#### STOCK VS. AASP DISCOUNT - COMMON REPAIRS

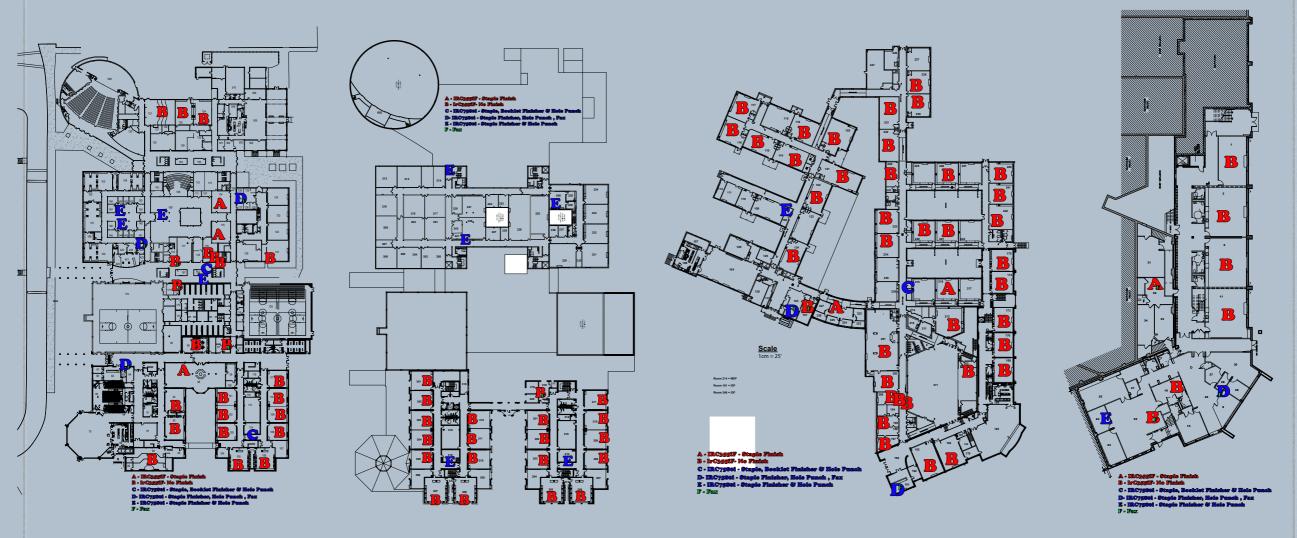
	List	AASP Discounted Price
MacBook Pro Displays	\$500	\$349 + \$6.95 shipping = \$355.95
Top Case with Battery	\$500	\$349 + \$6.95 shipping = \$355.95
Display Assembly (Screen, Back Case)	\$500	\$349 + \$6.95 shipping = \$355.95
Logic Boards	\$850	\$349 + \$6.95 shipping = \$355.95
Solid State Drives	\$799	\$399 + \$6.95 shipping = \$405.95
iPad Generation 5 Display	\$399	\$39.99 + \$6.95 shipping = \$46.94
iPad Generation 6 Display	\$249	\$114.99 + \$6.96 shipping = \$121.94
iPad Power Adapter with cable	\$39	\$17.10 + \$17.10 = \$34.20
USB-C Charger (61W)	\$88	\$62.10
MagSafe2 Charger	\$79	\$71.00

#### STUDENT & STAFF DEVICES

Device	Count 2019-20
MacBook 2015	625
MacBook 2017 Silver	461
MacBook 2017 SpaceGray	50
Apple TV	138
iPad 3rd Gen	10
iPad 5th Gen	300
iPad 6th Gen	317
iPad Pro 12	6
iPad Pro 10	72
iPad Pro 11	19

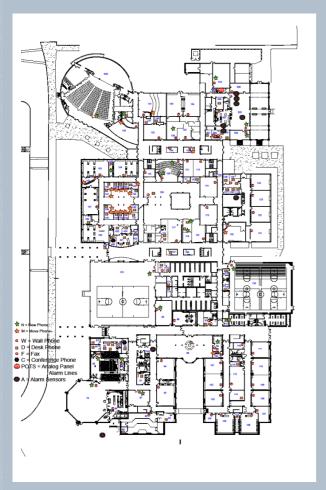


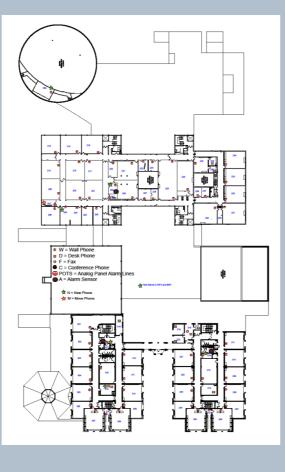
#### CANON PRINTING/SCANNING/ FAXING SOLUTION

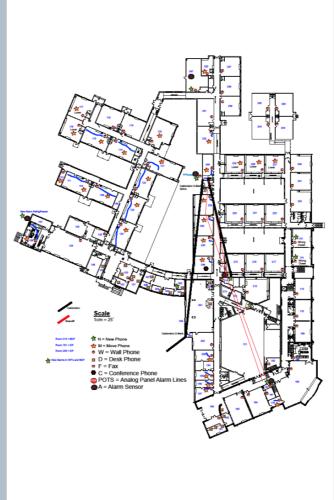


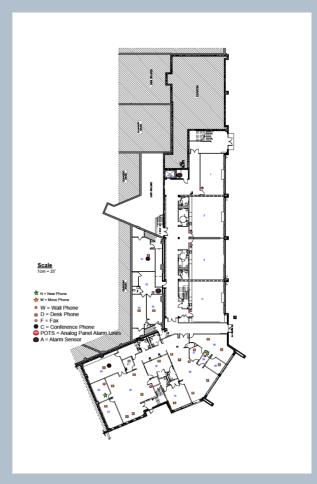
Purchased through Boces - 5-year contract ends August 2022

#### ALICE USA VOIP, INTERNET & FIBER









Purchased through Boces - 5-year contract ends August 2021



#### Briarcliff Manor Athletic Program

Christos Drosopoulos
Athletic Director

#### **PHILOSOPHY**

#### Program Goals:

- Teach valuable life-lessons through participation in sport
- Develop physical, team and social skills
- Engender an understanding of the importance of commitment, effort, integrity and grace
- Compete at a high level (JV & Varsity)
- Instill a sense of responsibility, and create healthy and sportsmanlike representatives who find joy through participation
- Instill a sense of pride in our schools.
- Create athletic opportunities for students grades 7-12 (Middle School, JV & Varsity)

#### Governance:

- Interscholastic athletics are governed by the rules NYSPHSAA and Section One regulations
- The Briarcliff Manor School District Code of Conduct
- The Briarcliff Athletic Code of Conduct



# OBJECTIVES OF THE ATHLETIC DEPARTMENT

- To conduct a program that achieves a high level of interest and support of student, faculty, alumni, local community and other segments of the community.
- To employ an athletic staff of integrity, knowledge, skills, and leadership qualities that enable program of mental, moral, and physical benefit to student-athletes.
- To provide student-athletes with adequate practice and competition facilities.
- To provide opportunities for growth and development through athletic competition that will contribute to a successful adult life for each student-athlete.



FALL 2020

Cheerleading

Boys Cross Country Varsity/Modified
Girls Cross Country Varsity/Modified
Field Hockey Varsity/Modified

Football Varsity/7/8/9

Girls Tennis Varsity/JV

Boys Soccer Varsity/JV/Modified

Girls Soccer Varsity/JV/Modified

Girls Diving Varsity
Girls Swimming Varsity

Volleyball Varsity/JV/Modified

TOTAL # OF SPORTS 11 TOTAL # OF TEAMS 22 TOTAL # OF COACHES 27

**LEVELS** 

Varsity



## Fall Athletic Accomplishments

- Varsity Boys Cross Country League Champions/Section One Champions
- Varsity Girls Cross Country Lauren Rogers League Champion
- Varsity Boys Soccer League Champions (Brandon Beck Coach of the Year)
- Varsity Girls Swimming/Diving 3rd Place in Conference Meet/5th Place in Section One
- Varsity Girls Tennis League One Champions/Section One Finalists (Rebecca Lim -Section One Conference/Section One Champion/State Semi-Finalist)
- Varsity Volleyball Section One Semi-Finalists
- Con Ed Scholar Athlete Award Rebecca Lim (Girls Tennis)
- Golden Dozen/Lo-Hud Honorable Mention/NIAA Scholar Athlete Nick Reish (Football)
- · Varsity Football Bowl Runner Up
- · Varsity Girls Soccer Section One Semi-Finalists
- NYSPHSAA Scholar Athletes Fall: (overall combined average of 90 +)

Competitive Cheerleading

Boys Cross Country

Girls Cross Country

Field Hockey

Boys Soccer

Girls Soccer

Girls Swimming/Diving

Girls Tennis

Volleyball







#### **WINTER 2020-2021**

#### **LEVELS**

Boys Basketball Varsity/JV/9/Modified Girls Basketball Varsity/JV/Modified

Cheerleading Varsity
Gymnastics Varsity
Ice Hockey Varsity
Boys Diving Varsity
Boys Swimming Varsity
Boys Bowling Varsity
Girls Bowling Varsity

Boys Track Varsity/Modified Varsity/Modified

Squash Varsity
Skiing Varsity

Wrestling Varsity/Modified

TOTAL # OF SPORTS 14

TOTAL # OF TEAMS 22

TOTAL # OF COACHES 27



## Winter Athletic Accomplishments

- Varsity Cheerleading Qualified for Nationals
- Varsity Winter Track League Champions
- Don Hamlin Varsity Girls Basketball Coach Garners His 400<sup>th</sup> Career Win
- Varsity Squash Qualified for Nationals
- Varsity Boys Swimming State Qualifiers
- Varsity Wrestling League Champions
- NYSPHSAA Scholar Athletes Fall: (overall combined average of 90 +)
  - Boys Basketball
  - Girls Basketball
  - Competitive Cheerleading
  - Boys Winter Track
  - Girls Winter Track
  - (Grades from merged teams still pending Boys Swimming, Gymnastics, Ice Hockey, Skiing)





SPRING 2020

Baseball Varsity/JV/Modified

**LEVELS** 

Boys Golf Varsity

Girls Golf Varsity

Boys Lacrosse Varsity/JV/Modified

Girls Lacrosse Varsity/JV/Modified

Softball Varsity/JV/Modified

Boys Tennis Varsity/JV

Boys Track & Field Varsity/Modified

Girls Track & Field Varsity/Modified

TOTAL # OF SPORTS 9

TOTAL # OF TEAMS 20

TOTAL # OF COACHES 25

SEASON	SPORTS	TEAMS	COACHES
Fall	11	<b>22</b>	27
Winter	14	<b>22</b>	<b>27</b>
Spring	9	20	<b>25</b>
TOTAL	24	64	<b>79</b>



## Athletics 2020-21 Budget Items

#### BOCES EXPENDITURES

- Officials \$80,150.00
- Budget Tiers \$15,643.00
- Section One Base Fee \$450.00
  - Varsity Teams 23 Teams x \$225.00 = \$5850.00
  - Merged Teams 10 Teams x \$112.50 = \$1,125.00
- Section One Track Fee \$2,600.00
- Ice Hockey
  - EMT'S \$80.00 x 12 games = \$960.00
  - Off Ice Officials \$125.00 x 2 per game x 12 games \$3000.00
- Skiing \$400.00 (small team)
- Wrestling Weight Certification \$185.00
- HUDL \$8700.00
- Family ID \$1,270.75
- ImPact \$875.00
- Local Live \$20,200.00



## Athletics 2020-21 Budget Items

## Equipment

- Shooting Machine (Basketball) \$6,495.00
- New Volleyball System \$2,749.00
- Lacrosse Goals \$3,000.00
- Turtle (Baseball) \$7,000.00
- New Softball Scoreboard \$6755.00
- Softball/Baseball Tarps \$8,000.00
- High Jump Mats (Indoor Track/Outdoor Track & Field) \$10,000.00
- Windscreen With Logo (Varsity & JV Boys & Girls Tennis) \$4,000.00
- Show Cases \$2,000.00
- Replacement Helmets for Varsity Ice Hockey \$1,800.00
- Replacement Helmets for Varsity Boys Lacrosse \$1,800.00

### Athletics 2020-21 Budget Items

### Supplies

- Balls for All Sports/All Seasons \$20,000
- Modified Replacement Uniforms \$1,500.00
- Varsity & JV Boys & Girls Basketball Uniform Replacements \$5,000.00
- Varsity & JV Boys & Girls Tennis Uniform Replacements \$2,000.00
- Varsity Bowling Polos & Volleyball Replacements \$1,000.00
- Softball Replacement Uniforms \$2,500.00
- Soccer Replacement Jerseys & Shorts \$2,000.00
- Football Supplies \$2,000.00
- First Aid & Trainer Supplies \$6,800.00
- Cross Country/Winter Track/Track & Field Uniforms & Supplies \$3,500.00
- Cheerleading Uniforms & Supplies \$5,150.00
- Ice Hockey Supplies \$2,000.00
- Awards \$2,500.00
- Banners, Signs, Championship Updates \$6,000.00
- Baseball Hats \$1,700.00

## Athletic Department Staffing

- 1 Athletic Director Stipend
- 3 Assistant to the Athletic Director Stipends (Fall, Winter, Spring)



- 1 Administrative Assistant
- 1 Athletic Trainer
- 79 Coaches (Fall, Winter, Spring)

## Additional Athletic Activities

- Girls Varsity Golf Team
- Merged Varsity Gymnastics
- Merged Varsity Ice Hockey
- Merged Varsity Skiing
- Merged Varsity & Modified Wrestling
- Merged Varsity & Modified Field Hockey
- Additional Winter & Spring Track Meets
- Overnight Lacrosse, Cross Country, Cheerleading, Basketball, & Baseball Events
- Additional Varsity Ice Hockey Asst. Coach



## **Athletic Programs**

- ImPACT Testing
- Family ID
- HUDL
- Local Live
- Athletic Trainer
- Tournaments Volleyball, Basketball, Baseball, Softball, & Football
- Transportation Post Season
- Merged Teams
- · Assistant Athletic Director
- Reconditioning



# Athletics 2020-21 Budget

	Actual 2018-19	Budget 2019-20	Proposed 2020-21	Budgetary Change
Salaries (Coaches &				
Chaperones)	\$661,382	\$695,000	\$714,485	\$19,485
Equipment	\$26,888	\$29,500	\$65,068	\$35,568
Contractual Services	\$89,041	\$85,000	\$97,100	\$12,100
Supplies(Balls, Uniforms, Medical Kit items)	\$62,749	\$53,000	\$65,686	\$12,686
BOCES(Officials, Programs, Local Live	\$121,999	\$119,000	\$140,734	\$21,734
Total Change	\$962,059	\$981,500	\$1,083,073	\$101,573